

X. ALEXANDER LIU

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EDUCATION

THE WHARTON SCHOOL, *MBA, Major in Finance*

Philadelphia, PA
2024-2026

- GMAT: 760; Joseph Wharton Fellow Scholarship; VP of Academics, Student Gov.
- Co-President, Wharton Entrepreneurship Club, Gaming Club; Lead Organizer, 2025 Startup Summit.
- Lipman Family Philanthropy Prize Fellow; student investor, Center City Ventures and The MBA Fund.

HARVARD KENNEDY SCHOOL, *MPA Candidate*

Cambridge, MA
2025-2027

- VP of Venture Resources Hub at HKS Entrepreneurship & Innovation Society.
- VP of Community at AI & Tech Policy Caucus, co-organized the HKS AI Symposium.

RICE UNIVERSITY, *BS Computer Science, AI & Machine Learning*

Houston, TX
2012-2016

- GPA: 3.9, *cum laude*; 7x President's Honor Roll; Rice Engineering Alumni CS Senior Merit Award.
- President, Computer Science Club; HackRice Lead Organizer; Director of Technology, Student Gov.

EXPERIENCE

COPPERCORE (modern operations software for traditional industries)

New York, NY
2026-Present

CTO / Cofounder

- Signed first customer Pier Fish Co. (New Bedford, MA seafood wholesaler) on a GMV-based contract.
- Built inventory, ordering, and pricing system on Next.js, TypeScript, Supabase, Vercel, and Stripe, designed for variable-catch wholesale workflows that don't fit a generic ERP.
- Built active pipeline of 12+ demos across construction, trucking, lumber, and other underserved industrial verticals.

AVOGADRO (B2B vertical SaaS for chemical manufacturing)

New York, NY
2022-2024

CTO / Cofounder

- Raised \$1MM+ in venture funding at \$5MM valuation led by Bienville Capital.
- Designed best-in-class project management app to share cross-company data based on 20+ client interviews.
- Recruited, interviewed, hired, and developed strong team of 4 engineers by leading a global search across 500+ applicants

KICKIT (B2C social app for in-person hangouts)

New York, NY
2010-2021

CTO / Cofounder

- Developed app ground up, launched to Apple App Store, and scaled to over 5000+ user signups in first 3 months
- Raised \$750k from VC firms, led by Norwest Venture Partners.
- Managed engineering team of 10+ directs, mentoring career paths and coordinating all product development cycles.

DOORDASH

San Francisco, CA

Senior Software Engineer, founding engineer of SWAT Team, reporting to Cofounder/CPO

2019-2022

Software Engineer, engineer #20, founding engineer of DD Drive

2016-2019

- Architected automated refund triage replacing 30% of manual agent time, saving \$20MM+ annually and standardizing global refund policy; promoted to Senior Software Engineer.
- Launched DoorDash Drive (B2B startup-within-a-startup) as founding engineer; revamped Dasher app to unlock catering business, which grew to 25% of company revenue in 2017.
- Invented one of DoorDash's first patents - a tracking method for Driver location events using short-range Bluetooth beacons.
- Internationalized currency system, unlocking the Australia launch - DoorDash's most successful international market entry at the time, +20% deliveries.
- Led alcohol compliance tooling, reducing merchant onboarding time by 8% and opening expansion into non-food verticals.
- Designed "pre-assign" matching algorithm pairing top Dashers with critical orders, improving delivery ratings and timeliness 10% and increasing Dasher incentives.
- Mentored junior engineers updating the tax system for the Germany launch, unblocking DoorDash's Europe expansion.

ADDITIONAL INFORMATION

- **Alumni Engagement & Volunteering:** Philadelphia Youth Basketball, technical consultant; Yang for New York, Tech & Data Team Captain; Rice Alumni Parliament for annual donations; Rice Alumni Interviewer.
- **Languages & Interests:** Native Mandarin (learning Spanish); private pilot, sailing, scuba diving, Sichuan cooking, video games, violin (10 years).